

## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
190000	Architect	Construction
190500	Bricklayer - Apprentice	Construction
190510	Bricklayer - Journeyman	Construction
190600	Carpenter - Apprentice	Construction
190610	Carpenter - Journeyman	Construction
190800	Concrete Finisher	Construction
192000	Construction Manager	Construction
191500	Construction Superintendent	Construction
191510	Construction Superintendent - Assistant	Construction
191000	Construction Supervisor	Construction
191600	Crane Operator	Construction
192110	Design & Construction Director	Construction
191900	Electrician - Apprentice	Construction
191910	Electrician - Journeyman	Construction
192300	Equipment Operator - Heavy	Construction
192310	Equipment Operator - Light	Construction
192400	Estimating Manager	Construction
192500	Estimator I	Construction
192510	Estimator II (Senior)	Construction
193000	General Construction Worker	Construction
194490	Pipefitter - Apprentice	Construction
194500	Pipefitter - Journeyman	Construction
195000	Project Engineer - Construction	Construction
196000	Project Manager - Construction	Construction
196500	Property & Land Acquisition Officer	Construction
197000	Survey Chief	Construction
197300	Surveyor	Construction
180700	Customs Entry Clerk	Distribution & Logistics
181650	Distribution Director	Distribution & Logistics
181000	Distribution Manager	Distribution & Logistics
181600	Distribution Supervisor	Distribution & Logistics
181500	Forklift Operator	Distribution & Logistics
175300	Import/Export Agent	Distribution & Logistics
181700	Inventory Manager	Distribution & Logistics
103000	Logistics Analyst	Distribution & Logistics
103050	Logistics Coordinator	Distribution & Logistics
103160	Logistics Director	Distribution & Logistics
103150	Logistics Manager	Distribution & Logistics
103100	Logistics Supervisor	Distribution & Logistics
182000	Material Handler I	Distribution & Logistics
182100	Material Handler II (Senior)	Distribution & Logistics
182500	Order Puller	Distribution & Logistics
175400	Packager - Machine	Distribution & Logistics
175410	Packager - Manual	Distribution & Logistics
175420	Packaging Supervisor	Distribution & Logistics
182700	Packer	Distribution & Logistics
184000	Receiver I	Distribution & Logistics
184010	Receiver II (Senior)	Distribution & Logistics
184050	Receiving Supervisor	Distribution & Logistics
184500	Shipper	Distribution & Logistics
185000	Shipping & Receiving Clerk	Distribution & Logistics
185500	Shipping Supervisor	Distribution & Logistics
185650	Supply Chain Director	Distribution & Logistics
185600	Supply Chain Manager	Distribution & Logistics

## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
187510	Transportation Director	Distribution & Logistics
187520	Transportation Manager	Distribution & Logistics
187500	Transportation Supervisor	Distribution & Logistics
188500	Warehouse Manager	Distribution & Logistics
188000	Warehouse Supervisor	Distribution & Logistics
189000	Warehouse Worker	Distribution & Logistics
030100	Applications Engineer I	Engineering
030200	Applications Engineer II (Senior)	Engineering
030150	Applications Engineer III (Lead)	Engineering
030260	Applications Engineering Director	Engineering
030250	Applications Engineering Manager	Engineering
030275	Automation Director	Engineering
030270	Automation Engineer	Engineering
031000	CAD Designer I	Engineering
031200	CAD Designer II (Senior)	Engineering
030500	CAD Draftsperson	Engineering
031350	CAD Manager	Engineering
031300	CAD Supervisor	Engineering
031500	Chemical Engineer I	Engineering
031600	Chemical Engineer II (Senior)	Engineering
031700	Chemical Engineer III (Lead)	Engineering
031750	Chemical Engineering Manager	Engineering
031900	Civil Engineer I	Engineering
032000	Civil Engineer II (Senior)	Engineering
031910	Civil Engineer III (Lead)	Engineering
032010	Civil Engineering Manager	Engineering
032100	Design Engineer I	Engineering
032200	Design Engineer II (Senior)	Engineering
032250	Design Engineer III (Lead)	Engineering
032300	Design Manager	Engineering
032400	Electrical Engineer I	Engineering
032500	Electrical Engineer II (Senior)	Engineering
032600	Electrical Engineer III (Lead)	Engineering
032800	Electrical Engineering Manager	Engineering
033500	Engineering Director	Engineering
033600	Engineering Manager	Engineering
033700	Engineering Supervisor	Engineering
033800	Engineering Technician	Engineering
036000	Industrial Engineer I	Engineering
036200	Industrial Engineer II (Senior)	Engineering
036300	Industrial Engineer III (Lead)	Engineering
036250	Industrial Engineering Manager	Engineering
037500	Manufacturing Engineer I	Engineering
037600	Manufacturing Engineer II (Senior)	Engineering
037550	Manufacturing Engineer III (Lead)	Engineering
037650	Manufacturing Engineering Manager	Engineering
037800	Mechanical Engineer I	Engineering
038000	Mechanical Engineer II (Senior)	Engineering
038100	Mechanical Engineer III (Lead)	Engineering
038200	Mechanical Engineering Manager	Engineering
038400	Packaging Engineer	Engineering
038900	Plant Engineer	Engineering
046500	Plant Engineering Manager	Engineering
038600	Process Engineer I	Engineering

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JOB NUMBER	JOB TITLE	JOB FAMILY
038610	Process Engineer II (Senior)	Engineering
038620	Process Engineer III (Lead)	Engineering
038630	Process Engineering Manager	Engineering
038640	Product Designer	Engineering
038660	Product Engineer I	Engineering
038670	Product Engineer II (Senior)	Engineering
038680	Product Engineer III (Lead)	Engineering
038690	Product Engineering Manager	Engineering
038800	Quality Control Engineer I	Engineering
038810	Quality Control Engineer II (Senior)	Engineering
038820	Quality Control Engineer III (Lead)	Engineering
039800	Systems Engineer I	Engineering
039820	Systems Engineer II (Senior)	Engineering
039810	Systems Engineer III (Lead)	Engineering
039830	Systems Engineering Manager	Engineering
039850	Test Engineer I	Engineering
039860	Test Engineer II (Senior)	Engineering
039870	Test Engineer III (Lead)	Engineering
039880	Test Engineering Manager	Engineering
000570	Chief Analytics Officer	Executive Management
000500	Chief Executive Officer	Executive Management
000690	Chief Facilities Officer	Executive Management
000600	Chief Financial Officer	Executive Management
000700	Chief Information Officer	Executive Management
001080	Chief Information Security Officer	Executive Management
000730	Chief Learning Officer	Executive Management
001000	Chief Operating Officer	Executive Management
001060	Chief Security Officer	Executive Management
001090	Chief Strategy Officer	Executive Management
001070	Chief Technology Officer	Executive Management
004550	General Counsel	Executive Management
002000	President	Executive Management
002100	Top Acquisitions & Development Executive	Executive Management
003000	Top Compliance Officer	Executive Management
003300	Top Construction Executive	Executive Management
004000	Top Corporate Audit Officer	Executive Management
004500	Top Corporate Legal Executive	Executive Management
004700	Top Division Manufacturing Executive	Executive Management
008010	Top Division Operations Executive	Executive Management
002710	Top Division Operations Executive - Retail	Executive Management
002720	Top e-Commerce Executive	Executive Management
002730	Top e-Merchandising Executive	Executive Management
005000	Top Engineering Executive	Executive Management
005100	Top Environmental Executive	Executive Management
002740	Top Franchising Executive	Executive Management
006000	Top Human Resources Executive	Executive Management
006600	Top Inventory Control Executive	Executive Management
006700	Top Loss Prevention Executive	Executive Management
007200	Top Manufacturing Engineering Executive	Executive Management
007000	Top Manufacturing Executive	Executive Management
007500	Top Marketing Executive	Executive Management
007700	Top Merchandise Planning Executive	Executive Management
007710	Top Merchandise Product Development Executive	Executive Management
007800	Top Online/Catalog Executive	Executive Management

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JOB NUMBER	JOB TITLE	JOB FAMILY
007900	Top Order Fulfillment Executive	Executive Management
008090	Top Planning & Design Executive	Executive Management
008030	Top Product Development Executive	Executive Management
008060	Top Regulatory Affairs Executive	Executive Management
008100	Top Risk Officer	Executive Management
008300	Top Sales Executive	Executive Management
008310	Top Subsidiary Executive	Executive Management
008200	Top Supply Chain Executive	Executive Management
008900	Top Sustainability Executive	Executive Management
008400	Top Total Quality Executive	Executive Management
008610	Top Visual Merchandising Executive	Executive Management
009000	Treasurer	Executive Management
009500	Vice President	Executive Management
009550	Vice President - Executive	Executive Management
009525	Vice President - Senior	Executive Management
040500	Custodian I	Facilities Maintenance
040510	Custodian II (Senior)	Facilities Maintenance
040600	Diesel Mechanic I	Facilities Maintenance
040610	Diesel Mechanic II (Senior)	Facilities Maintenance
040620	Diesel Mechanic III (Lead)	Facilities Maintenance
040640	Diesel Mechanic Manager	Facilities Maintenance
040630	Diesel Mechanic Supervisor	Facilities Maintenance
040920	Facilities Director	Facilities Maintenance
040925	Facilities Manager	Facilities Maintenance
040900	Facilities Planner	Facilities Maintenance
040930	Facilities Supervisor	Facilities Maintenance
041010	Floor Finisher	Facilities Maintenance
041300	Groundskeeper	Facilities Maintenance
215200	Housekeeper	Facilities Maintenance
041500	HVAC Mechanic	Facilities Maintenance
041710	Laborer	Facilities Maintenance
041350	Landscaper	Facilities Maintenance
042000	Maintenance Electrician I	Facilities Maintenance
042200	Maintenance Electrician II (Senior)	Facilities Maintenance
043500	Maintenance Installer/Repairer	Facilities Maintenance
045500	Maintenance Manager	Facilities Maintenance
044000	Maintenance Mechanic I	Facilities Maintenance
044500	Maintenance Mechanic II (Senior)	Facilities Maintenance
044800	Maintenance Mechanic Supervisor	Facilities Maintenance
045600	Maintenance Storeroom Technician	Facilities Maintenance
045000	Maintenance Supervisor I	Facilities Maintenance
045300	Maintenance Supervisor II (Senior)	Facilities Maintenance
043000	Maintenance Worker I	Facilities Maintenance
043010	Maintenance Worker II (Senior)	Facilities Maintenance
046000	Painter I	Facilities Maintenance
046100	Painter II (Senior)	Facilities Maintenance
046300	Parking Facilities Attendant	Facilities Maintenance
046350	Parking Facilities Manager	Facilities Maintenance
047000	Plumber	Facilities Maintenance
204500	Power Plant Operator	Facilities Maintenance
227540	Sustainability Coordinator	Facilities Maintenance
227530	Sustainability Director	Facilities Maintenance
227550	Sustainability Manager	Facilities Maintenance
015500	Accountant - Cost I	Finance

**2017 Manufacturing and Distribution  
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<b>JOB NUMBER</b>	<b>JOB TITLE</b>	<b>JOB FAMILY</b>
015550	Accountant - Cost II (Senior)	Finance
015700	Accountant - Cost Manager	Finance
018500	Accountant - Tax	Finance
010100	Accountant I	Finance
010500	Accountant II (Senior)	Finance
010600	Accounting Analyst I	Finance
010610	Accounting Analyst II (Senior)	Finance
010620	Accounting Assistant	Finance
011000	Accounting Clerk I	Finance
011500	Accounting Clerk II (Senior)	Finance
012100	Accounting Director	Finance
012000	Accounting Manager - General	Finance
010650	Accounting Specialist	Finance
011700	Accounting Supervisor	Finance
012200	Accounts Payable/Receivable Clerk	Finance
012300	Accounts Payable/Receivable Coordinator	Finance
012800	Accounts Payable/Receivable Manager	Finance
012600	Accounts Payable/Receivable Supervisor	Finance
014600	Auditing Director	Finance
014500	Auditing Manager	Finance
013500	Auditor I	Finance
014000	Auditor II (Senior)	Finance
014300	Auditor III (Lead)	Finance
014420	Billing Analyst I	Finance
014430	Billing Analyst II (Senior)	Finance
014900	Bookkeeper I	Finance
014920	Bookkeeper II (Senior)	Finance
014940	Bookkeeping Supervisor	Finance
014700	Budget Analyst	Finance
014720	Budget Director	Finance
014800	Budget Manager	Finance
142400	Collections Manager	Finance
142250	Collections Supervisor	Finance
142200	Collector I	Finance
142300	Collector II (Senior)	Finance
015300	Controller	Finance
015250	Controller - Assistant	Finance
143000	Credit Analyst I	Finance
143100	Credit Analyst II (Senior)	Finance
143150	Credit Analyst Supervisor	Finance
015750	Economist	Finance
015900	Finance Director	Finance
016550	Finance Manager	Finance
016100	Financial Analysis Director	Finance
016000	Financial Analyst I	Finance
016200	Financial Analyst II (Senior)	Finance
016250	Financial Analyst III (Lead)	Finance
016500	Financial Planning Manager	Finance
016575	Financial Systems Manager	Finance
017500	Payroll Clerk I	Finance
017700	Payroll Clerk II (Senior)	Finance
017800	Payroll Coordinator	Finance
018100	Payroll Manager	Finance
018000	Payroll Supervisor	Finance

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JOB NUMBER	JOB TITLE	JOB FAMILY
167830	Risk Management Coordinator	Finance
167810	Risk Management Director	Finance
167820	Risk Management Specialist	Finance
167840	Risk Management Supervisor	Finance
167860	Risk Manager	Finance
212820	Baker	Food Service
212830	Bakery Manager	Food Service
210300	Barista	Food Service
212870	Cake Decorator	Food Service
211100	Chef	Food Service
211250	Chef - Pastry	Food Service
211300	Chef - Sous	Food Service
212200	Cook	Food Service
152000	Food Service Director	Food Service
152010	Food Service Manager	Food Service
152100	Food Service Supervisor	Food Service
213000	Food Service Worker	Food Service
022880	Meat Cutter	Food Service
212890	Prep/Line Cook	Food Service
020100	Administrative Assistant I	General Office
020200	Administrative Assistant II (Senior)	General Office
020300	Business Analyst I	General Office
020350	Business Analyst II (Senior)	General Office
025300	Business Office Director	General Office
025250	Business Office Manager	General Office
220475	Childcare Center Director	General Office
220450	Childcare Teacher (Degree)	General Office
220440	Childcare Teacher (Non-Degree)	General Office
020500	Clerk I	General Office
020700	Clerk II (Senior)	General Office
021000	Clerk Typist	General Office
021100	Conference Services Manager	General Office
021400	Executive Assistant	General Office
021500	Executive Secretary	General Office
024000	Mail Clerk	General Office
024600	Mail Services Manager	General Office
024500	Mail Services Supervisor	General Office
025000	Office Manager I	General Office
025200	Office Manager II (Senior)	General Office
172000	Operations Director	General Office
025400	Operations Manager	General Office
025410	Operations Supervisor	General Office
025640	Permit Coordinator	General Office
025650	Program Director	General Office
025600	Program Manager I	General Office
025610	Program Manager II (Senior)	General Office
038540	Project Coordinator	General Office
038580	Project Director	General Office
038550	Project Manager I	General Office
038560	Project Manager II (Senior)	General Office
038570	Project Manager III (Lead)	General Office
038530	Project Support Assistant	General Office
027500	Quality Control Specialist	General Office
026000	Receptionist	General Office

**2017 Manufacturing and Distribution  
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<b>JOB NUMBER</b>	<b>JOB TITLE</b>	<b>JOB FAMILY</b>
026500	Secretary	General Office
026600	Travel Coordinator	General Office
050100	Benefits Clerk	Human Resources
050300	Benefits Coordinator	Human Resources
050500	Benefits Manager	Human Resources
051500	Compensation & Benefits Manager	Human Resources
051000	Compensation Analyst I	Human Resources
051100	Compensation Analyst II (Senior)	Human Resources
051150	Compensation Analyst III (Lead)	Human Resources
051200	Compensation Director	Human Resources
052000	Compensation Manager	Human Resources
052100	Continuing Education Coordinator	Human Resources
052300	EEO Compliance Officer	Human Resources
052500	Employee Relations Manager	Human Resources
052550	Employee Relations Specialist	Human Resources
053000	Employment Manager	Human Resources
053350	HRIS Administrator	Human Resources
053450	HRIS Manager	Human Resources
053300	HRIS Technical Specialist	Human Resources
053500	Human Resources Assistant I	Human Resources
053600	Human Resources Assistant II (Senior)	Human Resources
054800	Human Resources Director	Human Resources
054000	Human Resources Generalist	Human Resources
054500	Human Resources Manager	Human Resources
054100	Human Resources Specialist	Human Resources
054400	Human Resources Supervisor	Human Resources
054900	Labor Relations Director	Human Resources
055000	Labor Relations Manager	Human Resources
055050	Organizational Development Director	Human Resources
055100	Organizational Development Specialist	Human Resources
055520	Recruiter - Technical	Human Resources
055500	Recruiter I	Human Resources
055510	Recruiter II (Senior)	Human Resources
055600	Recruitment Director	Human Resources
055420	Recruitment Manager	Human Resources
055800	Safety Administrator	Human Resources
056500	Safety Director	Human Resources
056600	Safety Manager	Human Resources
057100	Security Analyst	Human Resources
057500	Security Director	Human Resources
057510	Security Manager	Human Resources
056990	Security Officer - Armed	Human Resources
057000	Security Officer - Unarmed (Security Guard)	Human Resources
057300	Security Supervisor	Human Resources
057700	Staffing Coordinator	Human Resources
058000	Trainer	Human Resources
057900	Training Coordinator	Human Resources
058100	Training Director	Human Resources
058500	Training Manager	Human Resources
058400	Training Supervisor	Human Resources
058600	Wellness Coordinator	Human Resources
059010	Workers Compensation Coordinator	Human Resources
070050	Application Architect	Information Systems
070100	Applications Programmer I	Information Systems

## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
070200	Applications Programmer II (Senior)	Information Systems
070300	Applications Programmer III (Lead)	Information Systems
070125	Applications Programming Manager	Information Systems
070375	Audio Visual Supervisor	Information Systems
070350	Audio Visual Technician	Information Systems
020450	Business Analyst - IT I	Information Systems
020460	Business Analyst - IT II (Senior)	Information Systems
020400	Business Intelligence Analyst	Information Systems
070400	Client/Server Operations Specialist	Information Systems
070900	Computer Operations Manager	Information Systems
070500	Computer Operations Specialist I	Information Systems
070700	Computer Operations Specialist II (Senior)	Information Systems
070800	Computer Operations Supervisor	Information Systems
071400	Computer Repair Technician	Information Systems
071500	Cyber Security Analyst	Information Systems
071600	Cyber Security Specialist	Information Systems
071700	Data Architect	Information Systems
071800	Data Entry Clerk I	Information Systems
071900	Data Entry Clerk II (Senior)	Information Systems
072500	Data Modeler	Information Systems
072600	Data Warehouse Manager	Information Systems
072700	Data Warehouse Specialist	Information Systems
072000	Database Administrator	Information Systems
072100	Database Administrator Supervisor	Information Systems
072200	Database Analyst	Information Systems
072300	Desktop/Computer Support Coordinator	Information Systems
072350	Desktop/Computer Support Manager	Information Systems
072400	Desktop/Computer Support Specialist	Information Systems
072800	Electronic Data Interchange (EDI) Analyst/Developer	Information Systems
073100	Help Desk Coordinator	Information Systems
073400	Help Desk Manager	Information Systems
073200	Help Desk Specialist	Information Systems
073300	Help Desk Supervisor	Information Systems
073800	Information Security Administrator	Information Systems
073950	Information Security Analyst	Information Systems
073900	Information Security Director	Information Systems
073850	Information Security Manager	Information Systems
073940	Information Security Supervisor	Information Systems
074000	Information Systems Director	Information Systems
071000	Information Systems Generalist	Information Systems
074100	Information Systems Manager	Information Systems
074200	Information Systems Supervisor	Information Systems
075400	Multimedia Director	Information Systems
074400	Multimedia Specialist	Information Systems
075500	Network Administrator	Information Systems
255500	Network Communications Technician I	Information Systems
255510	Network Communications Technician II (Senior)	Information Systems
255600	Network Engineer	Information Systems
075700	Network Manager	Information Systems
075800	Network Services Director	Information Systems
076500	Programmer/Analyst I	Information Systems
076700	Programmer/Analyst II (Senior)	Information Systems
076800	Programmer/Analyst III (Lead)	Information Systems
076000	Project Manager - IT I	Information Systems



## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
076010	Project Manager - IT II (Senior)	Information Systems
076020	Project Manager - IT III (Lead)	Information Systems
177600	Quality Assurance Manager	Information Systems
177610	Quality Assurance Specialist	Information Systems
077000	Software Engineer I	Information Systems
077010	Software Engineer II (Senior)	Information Systems
077020	Software Engineer III (Lead)	Information Systems
077100	Software Quality Assurance Tester	Information Systems
077200	Software Technician	Information Systems
078000	Systems & Programming Manager	Information Systems
077400	Systems Administrator	Information Systems
077500	Systems Analyst I	Information Systems
077700	Systems Analyst II (Senior)	Information Systems
077800	Systems Analyst III (Lead)	Information Systems
258300	Technical Operations Manager	Information Systems
078500	Telecommunications Analyst	Information Systems
078700	Telecommunications Manager	Information Systems
078800	Telecommunications Supervisor	Information Systems
078900	Telecommunications Technician	Information Systems
079000	Web Administrator	Information Systems
079500	Web Developer	Information Systems
060100	Attorney - Staff I	Legal
060500	Attorney - Staff II (Senior)	Legal
151150	Compliance Coordinator	Legal
061000	Compliance Director	Legal
061100	Compliance Manager	Legal
162100	Compliance Specialist I	Legal
162150	Compliance Specialist II (Senior)	Legal
061500	Contracts Administrator	Legal
061700	Contracts Manager	Legal
061600	Contracts Specialist	Legal
062000	Legal Secretary	Legal
063000	Paralegal	Legal
063250	Proposal Specialist	Legal
170100	Assembler - Electronic	Manufacturing
170300	Assembler - Heavy	Manufacturing
170500	Assembler - Lead	Manufacturing
170800	Assembler - Light - Non-Electronic I	Manufacturing
171000	Assembler - Light - Non-Electronic II (Senior)	Manufacturing
171050	Assembler - Precision	Manufacturing
171100	Assembly Supervisor	Manufacturing
171150	Assembly Supervisor - Floor	Manufacturing
171200	Automated Equipment Technician	Manufacturing
171400	Chemical Operator	Manufacturing
171450	CIP Technician	Manufacturing
171500	CNC Operator	Manufacturing
171800	CNC Programmer	Manufacturing
171830	Composite Fabricator/Bonder	Manufacturing
171840	Compounder I	Manufacturing
171845	Compounder II (Senior)	Manufacturing
171850	Configuration Analysis Manager	Manufacturing
171870	Configuration Analyst	Manufacturing
171900	Continuous Improvement Director	Manufacturing
171910	Continuous Improvement Manager	Manufacturing

## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
171920	Continuous Improvement Technician	Manufacturing
171930	Die-Casting Machine Operator I	Manufacturing
171940	Die-Casting Machine Operator II (Senior)	Manufacturing
171950	Document Control Specialist I	Manufacturing
171960	Document Control Specialist II (Senior)	Manufacturing
172050	Drill Operator	Manufacturing
172100	Extrusion Operator I	Manufacturing
172200	Extrusion Operator II (Senior)	Manufacturing
172300	Extrusion Supervisor	Manufacturing
172330	Fiberglass Laminator & Finisher	Manufacturing
172340	Fiberglass Supervisor	Manufacturing
172310	Food & Beverage Technologist	Manufacturing
172320	Furnace Operator	Manufacturing
172350	General Manager	Manufacturing
172390	Grinder	Manufacturing
172395	Grinder - Precision	Manufacturing
172400	Injection Molding Operator	Manufacturing
172450	Injection Molding Technician	Manufacturing
172500	Inspector I	Manufacturing
172800	Inspector II (Senior)	Manufacturing
172830	ISO Coordinator	Manufacturing
172890	Job Estimating Manager	Manufacturing
172900	Job Estimator	Manufacturing
172920	Laser Technician	Manufacturing
172950	Lean Black Belt	Manufacturing
172955	Lean Black Belt - Master	Manufacturing
172960	Lean Champion	Manufacturing
172990	Machine Feeders & Off Bearers	Manufacturing
173020	Machine Operator - Coating, Painting, Spraying	Manufacturing
173030	Machine Operator - Heavy	Manufacturing
173040	Machine Operator - Light	Manufacturing
173000	Machine Operator I	Manufacturing
173100	Machine Operator II (Senior)	Manufacturing
173200	Machine Set-Up/Adjuster	Manufacturing
173220	Machine Shop Maintenance Supervisor	Manufacturing
173225	Machine Shop Supervisor	Manufacturing
173250	Machine Tool Cutting Operator	Manufacturing
173270	Machining Supervisor	Manufacturing
173300	Machinist I	Manufacturing
173310	Machinist II (Senior)	Manufacturing
173500	Manufacturing Manager I	Manufacturing
173800	Manufacturing Manager II (Senior)	Manufacturing
173900	Manufacturing Supervisor	Manufacturing
174000	Manufacturing Technician I	Manufacturing
174010	Manufacturing Technician II (Senior)	Manufacturing
174300	Melt Tender	Manufacturing
174500	Milling Machine Operator I	Manufacturing
174800	Milling Machine Operator II (Senior)	Manufacturing
174900	Millwright	Manufacturing
171835	Mixer	Manufacturing
174950	Multi-Skilled Technician	Manufacturing
175000	Nurse - LPN - Industrial	Manufacturing
156190	Occupational Health Nurse (RN)	Manufacturing
175150	Operations Team Leader	Manufacturing

## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
175200	Operations Unit Manager	Manufacturing
175100	Operations Unit Supervisor	Manufacturing
175500	Painter - Industrial	Manufacturing
175900	Pasteurizer	Manufacturing
176000	Plant Manager	Manufacturing
038930	Plant Sanitarian	Manufacturing
175800	Plant Superintendent	Manufacturing
171600	PLC Technician	Manufacturing
176100	Polisher	Manufacturing
176200	Preventative Maintenance Technician	Manufacturing
176250	Processing Equipment Operations Supervisor	Manufacturing
177050	Production Manager	Manufacturing
176300	Production Scheduler I	Manufacturing
176500	Production Scheduler II (Senior)	Manufacturing
176800	Production Supervisor I	Manufacturing
177000	Production Supervisor II (Senior)	Manufacturing
177100	Production Worker I	Manufacturing
177200	Production Worker II (Senior)	Manufacturing
177300	Punch Press Operator I	Manufacturing
177500	Punch Press Operator II (Senior)	Manufacturing
177700	Quality Control Inspection Supervisor	Manufacturing
177710	Quality Control Inspector	Manufacturing
178000	Quality Control Manager	Manufacturing
177800	Quality Control Supervisor	Manufacturing
178200	Quality Technician	Manufacturing
178400	Radiation Technician	Manufacturing
178500	RMA Coordinator	Manufacturing
178550	Router	Manufacturing
178600	Safety Technician	Manufacturing
104550	Sanitizer	Manufacturing
178650	Sheet Metal Worker	Manufacturing
187000	Supplier Quality Engineer	Manufacturing
178690	Technical Operator	Manufacturing
178730	Test Supervisor - Production	Manufacturing
178710	Testing Technician - Non-Destructive	Manufacturing
178700	Testing Technician I	Manufacturing
178720	Testing Technician II (Senior)	Manufacturing
178760	Textile Machine Operator/Setter/Tender	Manufacturing
178800	Tool & Die Maker	Manufacturing
178810	Tool & Die Maker Supervisor	Manufacturing
178900	Tool Crib Attendant	Manufacturing
179300	Welder I	Manufacturing
179500	Welder II (Senior)	Manufacturing
179550	Welder III (Lead)	Manufacturing
179600	Welding Inspector - Certified	Manufacturing
080100	Advertising & Public Relations Manager	Marketing & Communications
081000	Advertising Manager	Marketing & Communications
080500	Advertising Specialist	Marketing & Communications
081500	Art Director	Marketing & Communications
081600	Brand Manager	Marketing & Communications
220800	Communications Director	Marketing & Communications
081800	Communications Manager	Marketing & Communications
082000	Communications Specialist	Marketing & Communications
082020	Communications Supervisor	Marketing & Communications

## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
082200	Copy Editor	Marketing & Communications
082300	Copy Writer	Marketing & Communications
082350	Creative Services Director	Marketing & Communications
082400	Desktop Publisher	Marketing & Communications
101100	e-Commerce Analyst	Marketing & Communications
101200	e-Commerce Director	Marketing & Communications
082500	Graphic Designer/Artist	Marketing & Communications
083700	Marketing Assistant	Marketing & Communications
083800	Marketing Coordinator	Marketing & Communications
084500	Marketing Director	Marketing & Communications
084300	Marketing Manager	Marketing & Communications
084000	Marketing Specialist I	Marketing & Communications
084050	Marketing Specialist II (Senior)	Marketing & Communications
084200	Marketing Strategy Analyst	Marketing & Communications
085100	Media Coordinator	Marketing & Communications
085000	Media Producer	Marketing & Communications
085200	Media Supervisor	Marketing & Communications
086000	New Business Development Manager	Marketing & Communications
086100	New Business Development Specialist	Marketing & Communications
086500	Press Operator - Duplicating	Marketing & Communications
086800	Press Operator - Offset	Marketing & Communications
086900	Press Roll Tender	Marketing & Communications
087000	Print Shop Supervisor	Marketing & Communications
087500	Product Development Manager	Marketing & Communications
087600	Proofreader	Marketing & Communications
087700	Public Relations Coordinator	Marketing & Communications
087900	Public Relations Manager	Marketing & Communications
088000	Public Relations Specialist	Marketing & Communications
087800	Public Relations Supervisor	Marketing & Communications
088920	Social Media Coordinator	Marketing & Communications
088900	Social Media Director	Marketing & Communications
088950	Social Media Manager	Marketing & Communications
088500	Technical Writer	Marketing & Communications
088650	Web Content Manager	Marketing & Communications
088700	Web Content Specialist	Marketing & Communications
088600	Web Strategy Director	Marketing & Communications
133700	Allocations Director	Materials Management
133800	Allocations Manager	Materials Management
133900	Allocator I	Materials Management
133950	Allocator II (Senior)	Materials Management
100010	Buyer - Assistant	Materials Management
100050	Buyer - Associate	Materials Management
100100	Buyer I	Materials Management
100300	Buyer II (Senior)	Materials Management
101500	Courier/Driver	Materials Management
101510	Courier/Driver - Non-CDL	Materials Management
101000	Dispatcher	Materials Management
101800	Driver - Delivery	Materials Management
181100	Driver - Over-The-Road/Heavy	Materials Management
181200	Driver - Route Delivery	Materials Management
181300	Driver - Within 100 Miles	Materials Management
101600	Fleet Coordinator	Materials Management
101750	Fleet Director	Materials Management
101700	Fleet Manager	Materials Management

## 2017 Manufacturing and Distribution Job Titles

JOB NUMBER	JOB TITLE	JOB FAMILY
102200	Inventory Clerk	Materials Management
102500	Inventory Control Analyst	Materials Management
102100	Inventory Control Manager	Materials Management
134100	Loss Prevention Director	Materials Management
134200	Loss Prevention Investigator	Materials Management
134000	Loss Prevention Manager	Materials Management
134300	Loss Prevention Representative	Materials Management
134500	Loss Prevention Specialist	Materials Management
104000	Materials Management Director	Materials Management
104010	Materials Management Manager	Materials Management
104005	Materials Management Supervisor	Materials Management
135000	Merchandiser	Materials Management
136040	Pricing Analyst	Materials Management
104040	Procurement Director	Materials Management
102000	Production Control Manager	Materials Management
104500	Purchasing Clerk	Materials Management
104600	Purchasing Director	Materials Management
105000	Purchasing Manager	Materials Management
105100	Purchasing Supervisor	Materials Management
177900	Quality Generalist Manager	Materials Management
105500	Scheduling Manager	Materials Management
138000	Stock Clerk	Materials Management
138500	Stock Manager	Materials Management
138600	Stockroom Supervisor	Materials Management
107000	Traffic Manager	Materials Management
252100	Advertising Account Director	Media
252120	Advertising Account Manager - Assistant	Media
252110	Advertising Account Manager I	Media
252130	Advertising Account Manager II (Senior)	Media
252140	Advertising Traffic Director	Media
252150	Advertising Traffic Manager	Media
252200	Camera Operator	Media
252750	Editor - Acquisitions	Media
252650	Editor - Assistant	Media
252700	Editor - Managing	Media
252600	Editor I	Media
252850	Editor II (Senior)	Media
252800	Journalist	Media
252900	Mailer	Media
255000	Master Control Operator	Media
255010	Master Control Supervisor	Media
255020	Master Control Technician	Media
255100	Media Buyer	Media
255200	Media Planner	Media
255700	Page Designer	Media
255900	Photographer	Media
255950	Print Estimator	Media
256000	Producer I	Media
256010	Producer II (Senior)	Media
256200	Production Assistant	Media
256210	Production Manager	Media
256220	Production Technician	Media
256500	Programming Assistant	Media
256510	Programming Manager	Media

**2017 Manufacturing and Distribution  
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<b>JOB NUMBER</b>	<b>JOB TITLE</b>	<b>JOB FAMILY</b>
256800	Reporter	Media
257800	Set Designer	Media
252500	Television & Cable Director	Media
259400	Video Editor	Media
259500	Writer	Media
259600	Writer - Assistant	Media
140080	Appraiser - Commercial	Real Estate
140085	Appraiser - Personal Property	Real Estate
140090	Appraiser - Residential	Real Estate
245030	Lease Administrator	Real Estate
245000	Leasing Consultant	Real Estate
245010	Leasing Manager	Real Estate
245020	Leasing Representative	Real Estate
246000	Online Property Evaluator	Real Estate
247000	Property Manager	Real Estate
247010	Property Manager - Assistant	Real Estate
248050	Real Estate Analyst	Real Estate
245100	Real Estate Director - Associate	Real Estate
248000	Real Estate Sales Agent	Real Estate
248070	Real Estate Sales Assistant	Real Estate
248100	Rent Collection Representative	Real Estate
249000	Title Examiner	Real Estate
131100	Alterations Associate	Retail
131200	Bagger	Retail
131300	Beauty Advisor	Retail
131400	Beauty Counter Manager	Retail
130800	Cart Attendant	Retail
211000	Catering Manager	Retail
211060	Catering Supervisor	Retail
130900	Coffee Shop Manager	Retail
132100	Comparison Shopper	Retail
131000	Department Manager	Retail
132000	Display Manager	Retail
131500	Florist	Retail
132200	Franchising Director	Retail
132300	Franchising Manager	Retail
131600	Jeweler I	Retail
131650	Jeweler II (Senior)	Retail
135100	Merchandise Director	Retail
135200	Merchandise Distributor	Retail
135500	Merchandise Manager	Retail
135300	Merchandise Manager - Division	Retail
135400	Merchandise Planner	Retail
135600	Merchandise Planner II (Senior)	Retail
135650	Merchandise Planning Manager	Retail
135670	Merchandise Presentation Manager	Retail
135700	Optometrist – Retail	Retail
135800	Pharmacist – Retail	Retail
157100	Pharmacy Director	Retail
157110	Pharmacy Manager	Retail
157120	Pharmacy Manager - District	Retail
157130	Pharmacy Manager - Regional	Retail
156895	Pharmacy Purchasing Agent	Retail
156910	Pharmacy Technician – Certified	Retail

**2017 Manufacturing and Distribution  
Job Titles**

<b>JOB NUMBER</b>	<b>JOB TITLE</b>	<b>JOB FAMILY</b>
156915	Pharmacy Technician - Non-Certified	Retail
131700	Photo Laboratory Supervisor	Retail
131750	Photo Laboratory Technician	Retail
132600	Real Estate Manager	Retail
132700	Real Estate Representative	Retail
136000	Sales Associate I	Retail
136005	Sales Associate II (Senior)	Retail
136010	Sales Associate III (Lead)	Retail
136020	Sales Specialist	Retail
132800	Scanning Coordinator	Retail
136030	Service Desk Associate	Retail
137000	Shift Supervisor	Retail
132900	Space Management Coordinator	Retail
133000	Space Management Manager	Retail
139100	Store Co-Manager	Retail
139000	Store Manager	Retail
139500	Store Manager - Assistant	Retail
139300	Store Manager - District	Retail
139600	Store Manager - Division	Retail
139700	Store Manager - Regional	Retail
139800	Store Manager - Trainee	Retail
131800	Stylist	Retail
133200	Team Leader	Retail
133400	Visual Director	Retail
133500	Visual Manager	Retail
133600	Visual Merchandiser/Decorator	Retail
131900	Watch Repair Technician	Retail
110300	Call Center Manager	Sales & Customer Service
110350	Call Center Representative	Sales & Customer Service
110370	Call Center Supervisor	Sales & Customer Service
110210	Cashier I	Sales & Customer Service
130200	Cashier II (Senior)	Sales & Customer Service
130500	Cashier III (Lead)	Sales & Customer Service
130700	Cashiering Manager	Sales & Customer Service
110400	Customer Relationship Manager	Sales & Customer Service
110450	Customer Relationship Specialist	Sales & Customer Service
112600	Customer Service Director	Sales & Customer Service
112500	Customer Service Manager	Sales & Customer Service
111500	Customer Service Representative - Technical	Sales & Customer Service
110500	Customer Service Representative I	Sales & Customer Service
111000	Customer Service Representative II (Senior)	Sales & Customer Service
112000	Customer Service Supervisor	Sales & Customer Service
113000	Field Service Engineer	Sales & Customer Service
113500	Field Service Technician	Sales & Customer Service
113800	Order Entry Clerk	Sales & Customer Service
114000	Sales Assistant	Sales & Customer Service
114050	Sales Director	Sales & Customer Service
114100	Sales Engineer	Sales & Customer Service
114300	Sales Manager - District (MGRL/SPVSR)	Sales & Customer Service
113700	Sales Manager - Inside	Sales & Customer Service
113600	Sales Manager - International	Sales & Customer Service
113750	Sales Manager - Internet	Sales & Customer Service
114500	Sales Manager - National (MGRL/SPVSR)	Sales & Customer Service
113850	Sales Manager - Outside	Sales & Customer Service

**2017 Manufacturing and Distribution  
Job Titles**

<b>JOB NUMBER</b>	<b>JOB TITLE</b>	<b>JOB FAMILY</b>
115000	Sales Manager - Regional (MGRL/SPVSRY)	Sales & Customer Service
115500	Sales Representative - Inside I	Sales & Customer Service
115800	Sales Representative - Inside II (Senior)	Sales & Customer Service
116000	Sales Representative - Outside I	Sales & Customer Service
116200	Sales Representative - Outside II (Senior)	Sales & Customer Service
257400	Service Technician I	Sales & Customer Service
257410	Service Technician II (Senior)	Sales & Customer Service
117000	Telemarketing Representative	Sales & Customer Service
117300	Warranty Coordinator	Sales & Customer Service