

**Compensation Data Banking and Finance
2011 Job Titles**

Job Number	Job Title	Job Family
140080	Appraiser - Commercial	Banking
140090	Appraiser - Residential	Banking
140100	Assistant Branch Manager	Banking
140300	Assistant Branch Manager - Senior	Banking
140000	ATM Coordinator	Banking
140050	ATM Specialist	Banking
141200	Branch Coordinator	Banking
141500	Branch Manager	Banking
141600	Branch Manager - In Store	Banking
142000	Business Development Officer	Banking
142150	Card Operations Manager	Banking
142100	Card Operations Specialist	Banking
142420	Cash Management Officer	Banking
142440	Check Processing Supervisor	Banking
142450	Commercial Credit Analyst	Banking
142455	Commercial Credit Analyst - Senior	Banking
142500	Commercial Lending Director	Banking
144200	Commercial Loan Manager	Banking
144300	Commercial Loan Officer	Banking
144350	Commercial Loan Officer - Lead	Banking
144400	Commercial Loan Officer - Senior	Banking
144500	Commercial Loan Processor	Banking
144550	Commercial Loan Processor - Lead	Banking
144600	Commercial Loan Processor - Senior	Banking
144700	Commercial Loan Servicing Representative	Banking
142600	Compliance Officer - Banking	Banking
144800	Consumer Loan Manager	Banking
144810	Consumer Loan Officer	Banking
144815	Consumer Loan Officer - Lead	Banking
144820	Consumer Loan Officer - Senior	Banking
144830	Consumer Loan Processor	Banking
144835	Consumer Loan Processor - Lead	Banking
144840	Consumer Loan Processor - Senior	Banking
144850	Consumer Loan Servicing Representative	Banking
144900	Credit Card Fraud Analyst	Banking
144910	Credit Card Fraud Investigator	Banking
144920	Credit Card Manager	Banking
143200	Electronic Banking Manager	Banking
143230	Electronic Banking Officer	Banking
143250	Fraud Analyst	Banking
143252	Fraud Detection Manager	Banking
143254	Fraud Detection Specialist	Banking
143260	Fraud Manager	Banking
143270	Fraud Prevention Manager	Banking
143280	Fraud Prevention Specialist	Banking
143300	Funds Transfer Clerk	Banking
143450	Investment Sales Manager	Banking
143400	Investment Sales Specialist	Banking
143500	Loan Clerk	Banking
143800	Loan Officer	Banking
143850	Loan Officer - Lead	Banking
143900	Loan Officer - Senior	Banking
144000	Loan Operations Officer	Banking
144100	Loan Origination Manager	Banking

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Job Number	Job Title	Job Family
145000	Loan Processor	Banking
145050	Loan Processor - Lead	Banking
145100	Loan Processor - Senior	Banking
145500	Loan Reviewer	Banking
145600	Loan Servicing Manager	Banking
145800	Management Trainee - Banking	Banking
145850	Merchant Representative	Banking
145900	Mortgage Lending Director	Banking
145910	Mortgage Loan Closer	Banking
145920	Mortgage Loan Closing Manager	Banking
145940	Mortgage Loan Officer	Banking
145945	Mortgage Loan Officer - Lead	Banking
145950	Mortgage Loan Officer - Senior	Banking
145960	Mortgage Loan Processor	Banking
145965	Mortgage Loan Processor - Lead	Banking
145970	Mortgage Loan Processor - Senior	Banking
146000	Mortgage Loan Underwriter	Banking
146500	New Accounts Representative	Banking
146600	New Accounts Representative - Senior	Banking
146900	Operations Manager - Banking	Banking
147000	Operations Supervisor - Banking	Banking
147100	Personal Banker	Banking
147300	Personal Financial Advisor	Banking
147330	Personal Financial Advisor - Senior	Banking
147350	Personal Trust Administrator	Banking
147400	Personal Trust Officer	Banking
147450	Personal Trust Officer - Senior	Banking
147470	Portfolio Manager - Equity Funds	Banking
147600	Proof Operations Supervisor	Banking
147200	Proof Operator	Banking
147500	Proof Operator - Senior	Banking
147800	Regional Manager	Banking
148000	Research>Returns Clerk	Banking
148110	Residential Construction Loan Officer	Banking
148120	Residential Construction Loan Specialist	Banking
148150	Retirement Plans Specialist	Banking
148160	Retirement Plans Supervisor	Banking
148200	Securities Trader	Banking
148500	Teller	Banking
149000	Teller - Head	Banking
148800	Teller - Senior	Banking
149010	Teller - Vault	Banking
149020	Teller Supervisor	Banking
249000	Title Examiner	Banking
149100	Trust Assistant	Banking
149200	Trust Investment Officer	Banking
149300	Trust New Business Officer	Banking
149500	Trust Officer	Banking
149800	Trust Operations Manager	Banking
190000	Architect	Construction
190500	Bricklayer - Apprentice	Construction
190510	Bricklayer - Journey person	Construction
190600	Carpenter - Apprentice	Construction
190610	Carpenter - Journey person	Construction

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2011 Job Titles**

Job Number	Job Title	Job Family
190800	Concrete Finisher	Construction
192000	Construction Manager	Construction
191500	Construction Superintendent	Construction
191510	Construction Superintendent - Assistant	Construction
191000	Construction Supervisor	Construction
191600	Crane Operator	Construction
191900	Electrician - Apprentice	Construction
191910	Electrician - Journeyman	Construction
192300	Equipment Operator - Heavy	Construction
192310	Equipment Operator - Light	Construction
192400	Estimating Manager	Construction
192500	Estimator	Construction
192510	Estimator - Senior	Construction
193000	General Construction Worker	Construction
194490	Pipefitter - Apprentice	Construction
194500	Pipefitter - Journeyman	Construction
195000	Project Engineer - Construction	Construction
196000	Project Manager - Construction	Construction
196500	Property and Land Acquisition Officer	Construction
197000	Survey Chief	Construction
197300	Surveyor	Construction
030050	Aerospace Engineer	Engineering/Scientific/Technical
030100	Applications Engineer	Engineering/Scientific/Technical
030150	Applications Engineer - Lead	Engineering/Scientific/Technical
030200	Applications Engineer - Senior	Engineering/Scientific/Technical
030250	Applications Engineering Manager	Engineering/Scientific/Technical
030400	Biologist	Engineering/Scientific/Technical
031000	CAD Designer	Engineering/Scientific/Technical
031200	CAD Designer - Senior	Engineering/Scientific/Technical
030500	CAD Draftsperson	Engineering/Scientific/Technical
031300	CAD Supervisor	Engineering/Scientific/Technical
031500	Chemical Engineer	Engineering/Scientific/Technical
031700	Chemical Engineer - Lead	Engineering/Scientific/Technical
031600	Chemical Engineer - Senior	Engineering/Scientific/Technical
031750	Chemical Engineering Manager	Engineering/Scientific/Technical
031800	Chemist	Engineering/Scientific/Technical
031900	Civil Engineer	Engineering/Scientific/Technical
031910	Civil Engineer - Lead	Engineering/Scientific/Technical
032000	Civil Engineer - Senior	Engineering/Scientific/Technical
032010	Civil Engineering Manager	Engineering/Scientific/Technical
032100	Design Engineer	Engineering/Scientific/Technical
032250	Design Engineer - Lead	Engineering/Scientific/Technical
032200	Design Engineer - Senior	Engineering/Scientific/Technical
032300	Design Manager	Engineering/Scientific/Technical
032400	Electrical Engineer	Engineering/Scientific/Technical
032600	Electrical Engineer - Lead	Engineering/Scientific/Technical
032500	Electrical Engineer - Senior	Engineering/Scientific/Technical
032800	Electrical Engineering Manager	Engineering/Scientific/Technical
033000	Electronic Technician	Engineering/Scientific/Technical
033200	Electronic Technician - Senior	Engineering/Scientific/Technical
033500	Engineering Director	Engineering/Scientific/Technical
033600	Engineering Manager	Engineering/Scientific/Technical
033800	Engineering Technician	Engineering/Scientific/Technical
034500	Environmental Engineer	Engineering/Scientific/Technical

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2011 Job Titles

Job Number	Job Title	Job Family
035000	Environmental Specialist	Engineering/Scientific/Technical
035005	Geologist	Engineering/Scientific/Technical
036000	Industrial Engineer	Engineering/Scientific/Technical
036300	Industrial Engineer - Lead	Engineering/Scientific/Technical
036200	Industrial Engineer - Senior	Engineering/Scientific/Technical
036250	Industrial Engineering Manager	Engineering/Scientific/Technical
037000	Laboratory Technician	Engineering/Scientific/Technical
037200	Laboratory Technician - Senior	Engineering/Scientific/Technical
037500	Manufacturing Engineer	Engineering/Scientific/Technical
037550	Manufacturing Engineer - Lead	Engineering/Scientific/Technical
037600	Manufacturing Engineer - Senior	Engineering/Scientific/Technical
037650	Manufacturing Engineering Manager	Engineering/Scientific/Technical
037800	Mechanical Engineer	Engineering/Scientific/Technical
038100	Mechanical Engineer - Lead	Engineering/Scientific/Technical
038000	Mechanical Engineer - Senior	Engineering/Scientific/Technical
038200	Mechanical Engineering Manager	Engineering/Scientific/Technical
038600	Process Engineer	Engineering/Scientific/Technical
038650	Project Controls Specialist	Engineering/Scientific/Technical
038500	Project Engineer	Engineering/Scientific/Technical
038800	Quality Control Engineer	Engineering/Scientific/Technical
039200	Research and Development Manager	Engineering/Scientific/Technical
039000	Research Associate	Engineering/Scientific/Technical
039600	Scientist	Engineering/Scientific/Technical
039700	Structural Engineer	Engineering/Scientific/Technical
039800	Systems Engineer	Engineering/Scientific/Technical
039810	Systems Engineer - Lead	Engineering/Scientific/Technical
039820	Systems Engineer - Senior	Engineering/Scientific/Technical
039830	Systems Engineering Manager	Engineering/Scientific/Technical
039900	Water/Waste Water Environmental Engineer	Engineering/Scientific/Technical
000500	Chief Executive Officer	Executive Management
000600	Chief Financial Officer	Executive Management
000700	Chief Information Officer	Executive Management
000800	Chief Lending Officer	Executive Management
001000	Chief Operating Officer	Executive Management
002000	President	Executive Management
002500	Top Commercial Lending Executive	Executive Management
003000	Top Compliance Officer	Executive Management
003500	Top Consumer Lending Executive	Executive Management
004000	Top Corporate Audit Officer	Executive Management
004500	Top Corporate Legal Executive	Executive Management
004600	Top Credit Executive	Executive Management
008010	Top Division Operations Executive	Executive Management
005000	Top Engineering Executive	Executive Management
006000	Top Human Resources Executive	Executive Management
007500	Top Marketing Executive	Executive Management
008070	Top Residential Mortgage Lending Executive	Executive Management
008080	Top Retail Banking Executive	Executive Management
008100	Top Risk Officer	Executive Management
008300	Top Sales Executive	Executive Management
008500	Top Trust Executive	Executive Management
008700	Top Wealth Management Executive	Executive Management
009000	Treasurer	Executive Management
009500	Vice President	Executive Management
009550	Vice President - Executive	Executive Management

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2011 Job Titles**

Job Number	Job Title	Job Family
009525	Vice President - Senior	Executive Management
040500	Custodian	Facilities Maintenance
192110	Design & Construction Director	Facilities Maintenance
040600	Diesel Mechanic	Facilities Maintenance
040920	Facilities Director	Facilities Maintenance
040925	Facilities Manager	Facilities Maintenance
040900	Facilities Planner	Facilities Maintenance
040930	Facilities Supervisor	Facilities Maintenance
041010	Floor Finisher	Facilities Maintenance
041300	Groundskeeper	Facilities Maintenance
215200	Housekeeper	Facilities Maintenance
041500	HVAC Mechanic	Facilities Maintenance
041710	Laborer	Facilities Maintenance
042000	Maintenance Electrician	Facilities Maintenance
042200	Maintenance Electrician - Senior	Facilities Maintenance
043500	Maintenance Installer/Repairer	Facilities Maintenance
045500	Maintenance Manager	Facilities Maintenance
044000	Maintenance Mechanic	Facilities Maintenance
044500	Maintenance Mechanic - Senior	Facilities Maintenance
044800	Maintenance Mechanic Supervisor	Facilities Maintenance
045000	Maintenance Supervisor	Facilities Maintenance
045300	Maintenance Supervisor - Senior	Facilities Maintenance
043000	Maintenance Worker	Facilities Maintenance
046000	Painter	Facilities Maintenance
046500	Plant Engineering Manager	Facilities Maintenance
047000	Plumber	Facilities Maintenance
204500	Power Plant Operator	Facilities Maintenance
010100	Accountant	Finance
010500	Accountant - Senior	Finance
011000	Accounting Clerk	Finance
011500	Accounting Clerk - Senior	Finance
012100	Accounting Director	Finance
012000	Accounting Manager - General	Finance
011700	Accounting Supervisor	Finance
012200	Accounts Payable/Receivable Clerk	Finance
012800	Accounts Payable/Receivable Manager	Finance
012600	Accounts Payable/Receivable Supervisor	Finance
014600	Auditing Director	Finance
014500	Auditing Manager	Finance
013500	Auditor	Finance
014300	Auditor - Lead	Finance
014000	Auditor - Senior	Finance
014700	Budget Analyst	Finance
014800	Budget Manager	Finance
142400	Collections Manager	Finance
142200	Collector	Finance
142300	Collector - Senior	Finance
015300	Controller	Finance
015250	Controller - Assistant	Finance
015500	Cost Accountant	Finance
015700	Cost Accounting Manager	Finance
143000	Credit Analyst	Finance
143100	Credit Analyst - Senior	Finance
143150	Credit Analyst Supervisor	Finance

**Compensation Data Banking and Finance
2011 Job Titles**

Job Number	Job Title	Job Family
015900	Finance Director	Finance
016100	Financial Analysis Director	Finance
016000	Financial Analyst	Finance
016200	Financial Analyst - Senior	Finance
016500	Financial Planning Manager	Finance
017500	Payroll Clerk	Finance
017700	Payroll Clerk - Senior	Finance
017800	Payroll Coordinator	Finance
018100	Payroll Manager	Finance
018000	Payroll Supervisor	Finance
167810	Risk Management Director	Finance
167820	Risk Management Specialist	Finance
167860	Risk Manager	Finance
018500	Tax Accountant	Finance
018700	Tax Manager	Finance
212200	Cook	Food Service
152000	Food Service Director	Food Service
152010	Food Service Manager	Food Service
152100	Food Service Supervisor	Food Service
213000	Food Service Worker	Food Service
020100	Administrative Assistant	General Office
020200	Administrative Assistant - Senior	General Office
020500	Clerk	General Office
020700	Clerk - Senior	General Office
021000	Clerk Typist	General Office
021300	Executive Assistant	General Office
021500	Executive Secretary	General Office
024000	Mail Clerk	General Office
024500	Mail Services Supervisor	General Office
025000	Office Manager	General Office
025200	Office Manager - Senior	General Office
172000	Operations Director	General Office
025400	Operations Manager	General Office
038550	Project Manager	General Office
026000	Receptionist	General Office
026500	Secretary	General Office
050100	Benefits Clerk	Human Resources
050300	Benefits Coordinator	Human Resources
050500	Benefits Manager	Human Resources
051500	Compensation & Benefits Manager	Human Resources
051000	Compensation Analyst	Human Resources
051100	Compensation Analyst - Senior	Human Resources
051200	Compensation Director	Human Resources
052000	Compensation Manager	Human Resources
052300	EEO Compliance Officer	Human Resources
052500	Employee Relations Manager	Human Resources
053000	Employment Manager	Human Resources
053300	HRIS Technical Specialist	Human Resources
053500	Human Resources Assistant	Human Resources
053600	Human Resources Assistant - Senior	Human Resources
054800	Human Resources Director	Human Resources
054000	Human Resources Generalist	Human Resources
054500	Human Resources Manager	Human Resources
054900	Labor Relations Director	Human Resources

**Compensation Data Banking and Finance
2011 Job Titles**

Job Number	Job Title	Job Family
055000	Labor Relations Manager	Human Resources
055050	Organizational Development Director	Human Resources
055500	Recruiter	Human Resources
055800	Safety Administrator	Human Resources
056500	Safety Director	Human Resources
056600	Safety Manager	Human Resources
057500	Security Director	Human Resources
056990	Security Officer - Armed	Human Resources
057000	Security Officer - Unarmed (Security Guard)	Human Resources
057300	Security Supervisor	Human Resources
057700	Staffing Coordinator	Human Resources
058000	Trainer	Human Resources
057900	Training Coordinator	Human Resources
058100	Training Director	Human Resources
058500	Training Manager	Human Resources
058400	Training Supervisor	Human Resources
059010	Workers Compensation Coordinator	Human Resources
070100	Applications Programmer	Information Systems
070300	Applications Programmer - Lead	Information Systems
070200	Applications Programmer - Senior	Information Systems
070400	Client/Server Operations Specialist	Information Systems
070900	Computer Operations Manager	Information Systems
070500	Computer Operations Specialist	Information Systems
070700	Computer Operations Specialist - Senior	Information Systems
070800	Computer Operations Supervisor	Information Systems
071400	Computer Repair Technician	Information Systems
071700	Data Architect	Information Systems
071800	Data Entry Clerk	Information Systems
071900	Data Entry Clerk - Senior	Information Systems
072000	Database Administrator	Information Systems
072100	Database Administrator Supervisor	Information Systems
072200	Database Analyst	Information Systems
072300	Desktop/Computer Support Coordinator	Information Systems
072400	Desktop/Computer Support Specialist	Information Systems
072800	Electronic Data Interchange (EDI) Analyst/Developer	Information Systems
073100	Help Desk Coordinator	Information Systems
073300	Help Desk Supervisor	Information Systems
073800	Information Security Administrator	Information Systems
073900	Information Security Director	Information Systems
074000	Information Systems Director	Information Systems
074100	Information Systems Manager	Information Systems
074200	Information Systems Supervisor	Information Systems
075500	Network Administrator	Information Systems
075700	Network Manager	Information Systems
075800	Network Services Director	Information Systems
076500	Programmer/Analyst	Information Systems
076800	Programmer/Analyst - Lead	Information Systems
076700	Programmer/Analyst - Senior	Information Systems
076000	Project Manager - IT	Information Systems
077000	Software Engineer	Information Systems
077100	Software Quality Assurance Tester	Information Systems
077200	Software Technician	Information Systems
078000	Systems & Programming Manager	Information Systems
077400	Systems Administrator	Information Systems

**Compensation Data Banking and Finance
2011 Job Titles**

Job Number	Job Title	Job Family
077500	Systems Analyst	Information Systems
077800	Systems Analyst - Lead	Information Systems
077700	Systems Analyst - Senior	Information Systems
078500	Telecommunications Analyst	Information Systems
078700	Telecommunications Manager	Information Systems
078800	Telecommunications Supervisor	Information Systems
078900	Telecommunications Technician	Information Systems
079000	Web Administrator	Information Systems
079500	Web Developer	Information Systems
060100	Attorney - Staff	Legal
060500	Attorney - Staff - Senior	Legal
151150	Compliance Coordinator	Legal
061000	Compliance Director	Legal
061500	Contracts Administrator	Legal
061600	Contracts Specialist	Legal
062000	Legal Secretary	Legal
063000	Paralegal	Legal
063500	Paralegal - Senior	Legal
080100	Advertising & Public Relations Manager	Marketing/Communications
081000	Advertising Manager	Marketing/Communications
080500	Advertising Specialist	Marketing/Communications
081500	Art Director	Marketing/Communications
220800	Communications Director	Marketing/Communications
081800	Communications Manager	Marketing/Communications
082000	Communications Specialist	Marketing/Communications
082200	Copy Editor	Marketing/Communications
082300	Copy Writer	Marketing/Communications
082350	Creative Services Director	Marketing/Communications
082400	Desktop Publisher	Marketing/Communications
082500	Graphic Designer/Artist	Marketing/Communications
083800	Marketing Coordinator	Marketing/Communications
084500	Marketing Director	Marketing/Communications
084300	Marketing Manager	Marketing/Communications
084000	Marketing Specialist	Marketing/Communications
085000	Media Producer	Marketing/Communications
086500	Press Operator - Duplicating	Marketing/Communications
086800	Press Operator - Offset	Marketing/Communications
086900	Press Roll Tender	Marketing/Communications
087000	Print Shop Supervisor	Marketing/Communications
087500	Product Manager	Marketing/Communications
087900	Public Relations Manager	Marketing/Communications
088000	Public Relations Specialist	Marketing/Communications
088500	Technical Writer	Marketing/Communications
100100	Buyer	Materials Management
100300	Buyer - Senior	Materials Management
101500	Courier/Driver	Materials Management
101000	Dispatcher	Materials Management
181100	Driver - Over-The-Road/Heavy	Materials Management
181200	Driver - Route Delivery	Materials Management
181300	Driver - Within 100 Miles	Materials Management
101600	Fleet Coordinator	Materials Management
101700	Fleet Manager	Materials Management
102000	Inventory & Production Control Manager	Materials Management
102200	Inventory Clerk	Materials Management

**Compensation Data Banking and Finance
2011 Job Titles**

Job Number	Job Title	Job Family
102500	Inventory Control Analyst	Materials Management
103000	Logistics Analyst	Materials Management
104000	Materials Management Director	Materials Management
104010	Materials Management Manager	Materials Management
104500	Purchasing Clerk	Materials Management
105000	Purchasing Manager	Materials Management
177900	Quality Generalist Manager	Materials Management
105500	Scheduling Manager	Materials Management
107000	Traffic Manager	Materials Management
110210	Cashier	Retail
130500	Cashier - Lead	Retail
131000	Department Manager	Retail
132000	Display Manager	Retail
134000	Loss Prevention Manager	Retail
134500	Loss Prevention Specialist	Retail
135500	Merchandise Manager	Retail
135000	Merchandiser	Retail
136000	Sales Associate	Retail
137000	Shift Supervisor	Retail
138000	Stock Clerk	Retail
138500	Stock Manager	Retail
139000	Store Manager	Retail
139500	Store Manager - Assistant	Retail
110300	Call Center Manager	Sales/Service
112600	Customer Service Director	Sales/Service
112500	Customer Service Manager	Sales/Service
110500	Customer Service Representative	Sales/Service
111000	Customer Service Representative - Senior	Sales/Service
111500	Customer Service Representative - Technical	Sales/Service
112000	Customer Service Supervisor	Sales/Service
113000	Field Service Engineer	Sales/Service
113500	Field Service Technician	Sales/Service
113700	Inside Sales Manager	Sales/Service
113750	Internet Sales Manager	Sales/Service
113800	Order Entry Clerk	Sales/Service
114000	Sales Assistant	Sales/Service
114050	Sales Director	Sales/Service
114100	Sales Engineer	Sales/Service
114300	Sales Manager - District (MGRL/SPVSR)	Sales/Service
114500	Sales Manager - National (MGRL/SPVSR)	Sales/Service
115000	Sales Manager - Regional (MGRL/SPVSR)	Sales/Service
115500	Sales Representative - Inside	Sales/Service
115800	Sales Representative - Inside - Senior	Sales/Service
116000	Sales Representative - Outside	Sales/Service
116200	Sales Representative - Outside - Senior	Sales/Service
117000	Telemarketing Representative	Sales/Service
117300	Warranty Coordinator	Sales/Service