

## **Industry Breakouts for Compensation Data**

### **Banking & Finance**

Commercial Banks  
Consumer Finance and Mortgage  
Credit Unions  
Investment Companies  
Other

### **Healthcare**

Behavioral Health  
Critical Access Hospital  
Home Care  
Hospital  
Long-Term Care  
Physician Clinic  
Rehabilitation  
Other Healthcare

### **Hospitality**

Casinos  
Hotels  
Resorts  
Restaurants  
Other

### **Insurance**

Insurance Agents, Brokers, and Service  
Insurance Carriers  
Other

Insurance Lines  
Health and Disability  
Life  
Property and Casualty  
Other Insurance

### **Manufacturing & Distribution**

Chemical and Pharmaceutical  
Electrical and Electronic  
Food, Beverage, and Tobacco  
Furniture, Fixtures, Lumber, and Wood  
Machinery  
Metal  
Paper and Printing  
Plastic and Rubber  
Textile Mill, Apparel, and Leather  
Transportation Equipment  
Other Manufacturing  
Wholesale Trade - Durable  
Wholesale Trade - Non-Durable  
Other Distribution and Warehouse

## **Industry Breakouts for Compensation Data**

### **Not-for-Profit**

Associations  
Churches/Religious Organizations  
Colleges and Universities  
Government Entities  
Libraries  
Museums  
Other

### **Services**

Accounting Firms  
Business Services  
Engineering Firms  
Law Firms  
Media  
Personal Services  
Real Estate/Construction  
Retail  
Technology and Data Processing  
Trucking or Household Goods Moving Companies  
Other

### **Utilities**

Cable  
Electric Power Generation, Transmission, and Distribution  
Natural Gas Transmission, and Distribution  
Telephone  
Water, Sewage, and Other Systems  
Other