

Industry Breakouts for *Compensation Data*

Accounting Suite

Corporate Accounting
Financial Planning Services
Government
Non-Government Not-For-Profit
Public Accounting
Other

Banking & Finance

Commercial Banks
Consumer Finance and Mortgage
Credit Unions
Investment Companies
Other

Colleges & Universities

Associate's College
Baccalaureate College/University
Master's College/University
Doctoral University
Other Special Focus (Medical, Theological, Technical, Business, etc.)
System Headquarters/Offices

Engineering Suite

Consulting Firm
Fiber Optic/Energy/Utility
Industrial/Manufacturing
Government
Research and Development/Pharmaceutical/Lab
Other

Healthcare

Behavioral Health
Critical Access Hospital
Home Care
Hospice
Hospital
Long-Term Care
Medical Group
Physician Clinic
Rehabilitation
Urgent Care
Other Healthcare

Hospitality

Casinos
Hotels
Resorts
Restaurants
Other

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Insurance	Insurance Agents, Brokers and Service Insurance Carriers Other <u>Insurance Lines</u> Health and Disability Life Property and Casualty Other Insurance
Legal Suite	Corporate Law Department Private Law Firm Private Sector/Government Foundation/Association Other
Manufacturing & Distribution	Chemical and Pharmaceutical Distribution and Logistics Electrical and Electronic Food, Beverage and Tobacco Furniture, Fixtures, Lumber and Wood Machinery Metal Paper and Printing Textile and Apparel Transportation Equipment Wholesale Trade – Durable Wholesale Trade – Non-Durable Other Manufacturing
Not-for-Profit	Associations Churches/Religious Organizations Colleges and Universities Government Entities Libraries Museums Other
Retail Suite	Big Box Department Store Discount/Outlet Grocery/Drug Convenience/Gas Station Specialty Other
Utilities	Cable and Telephone Electric Power Generation, Transmission and Distribution Natural Gas Transmission and Distribution Water, Sewage and Other Systems Other